

David Larrick Smith presents...



The Catalyst™

Catalyst - noun - pronounced (kat-l-ist):
A person or thing that precipitates an event or change.

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You CAN Make A Difference™

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There Are No Secrets To Success

Congratulations and Happy New Year! We have all been blessed with another opportunity to manifest our potential! We all just got a clean slate - a fresh start - a new year...so what are you going to do with it?

Last week a student at a local Dallas high school asked me: "What is the secret to success?" As I thought about his question, a very simple realization came over me...there aren't any! There are very specific steps that one must go through in order to become successful, and those steps have been available to everyone for at least 100 years.

Success Leaves Clues

There are no secrets! The best minds in philanthropy, self-help, personal, and business development have shared time tested concepts and theories on high achievement and success. There are numerous examples of people who have overcome obstacles to achieve money, fame, prestige, and comfort. These same people have documented their successes and the process that leads to high performance. There are books, tapes, CD's, DVD's seminars, and classes produced by the most successful people in the history of mankind that can show us, step by step, exactly what to do in order to achieve goals and perform at a high level. This reality demands that we ask better questions, like: "Are you studying and applying their information?" "How big is your personal development library?" "Are you learning from their experiences?" "Are you doing what successful people do?" There are no secrets! The answers are, and the process is, readily available for those who choose to u

In his ground breaking book, "Think and Grow Rich", Napoleon Hill explains that success and high achievement are the products of our thoughts; that we become what we think about, and that money, fame, high achievement, fortune, and success, however you define it, are the direct results of our thoughts. Performing at a high level and producing success then, like mediocrity, is simply a matter of habitually thinking the right way. The principle of manifestation states that your thoughts determine your feelings, your feelings will determine how you act, and your actions will determine your results! You will reap what you sow! The high levels of mediocrity in contemporary society is a direct reflection of people working very very hard while using the wrong information and thought process. All you have to do is, THINK and DO what successful people do, the way successful people do it, and you can become successful too.

Clearly Define Success For Yourself

It amazes me that so many people do not have a clear definition of what success is for them! Success is like love. Know one can tell you what love is, you have to define it for yourself; defining success works the exact same way. Money and material items are always at the top of the list when people talk about success; however, most of us would probably agree that those items are simply pieces of the puzzle. I think real holistic success involves balance in the following areas of life: physical health, loving relationships, purpose, inner peace, and financial freedom. I strive to have a balance in all of these things, and so should you.

Take Action

Three (3) Tips to Make It Happen:

1. Define success for yourself

What does success really mean to you? What things in life are important to you? How will you know when you become successful?

2. Become a student of success and personal development

Start reading! "Think and Grow Rich" is a great book to start your library (so is Straighten Up and Fly Right when it comes out this spring). Success leaves clues, and so does mediocrity. If your actions are not leading you to the results you desire...CHANGE your actions! Someone once said that the definition of insanity is to do the same thing over and over again while expecting your results to change. Make a commitment to yourself that you will start learning from those who have done what you want to do.

3. Develop a plan and Execute!

Plan to work, and work your plan. Your plan won't work unless you do! You will reap what you sow, so, sow the right seeds. Get a mentor and get to work!

Remember..You **CAN** Make A Difference™

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